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Legal Readiness for Fundraising

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- Experienced start-up lawyer
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Legal Readiness for Fundraising

- Due diligence review scope depends on the phase, typically include:
  - Captable and company structure
  - IPRs
  - HR, GDPR, Data Act

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Captable

- Ownership of shares: avoiding ‘dead equity’
  - Shareholders’ Agreement with vesting (Good Leaver / Bad Leaver Provisions)
  - Role of non-institutional small ticket investors?
- Typically simplest corporate structures are preferred

IPR

- Does the company own IPR to its product?
- Licensing in and out
- Use of subcontractors
- Client customisations
- Use of open source components

Compliance

- Employment aspects
- GDPR (data privacy)
- Data Act and other possibly applicable laws


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